

BUILDING YOUR BUSINESS
MEMORY JOGGER

Continue adding names to my Fortune 100 List.
Here is a Memory Jogger to get me started!

WHO IS MY

Milkman
Mailman
Paperboy (parents)
Dentist
Physician
Minister
Florist
Lawyer
Insurance Agent
Accountant
Congressman
Pharmacist
Veterinarian
Optometrist

WHO SOLD ME MY

House
Car/Tires
T.V./Stereo
Fishing/Hunting License
Suit, Tie, Shoes
Business Cards
Glasses/Contact Lenses
Vacuum Cleaner
Boat
Camper
Honda/Bicycle
Furniture
Computer/Calculator
Air Conditioning
Surfboard
Kitchen Appliances
Riding Lawnmower
Luggage
Avon Products
Tupperware
Carpet

I KNOW SOMEONE

WHO'S A...

Nurse
Golf Pro
Student
Fashion Model
Security Guard
Sheriff
Fire Chief
Secretary
Welder
Crane Operator

Candy Salesman
Police Detective
Music Teacher
Art Instructor
Typesetter
Seamstress
Carpenter
Pilot/Flight Attendant
Bus Driver
Bank Cashier/Teller
Cloth Cutter
Editor
Lab Technician
Restaurant Owner
PBX Operator
Social Worker
Race Car Driver
Paper Mill Worker
Brick Mason
Drafting Manager
Printer
Office Manager
Bakery Owner
Plant Foreman
Dietician
Mechanic
Anesthesiologist
Surgeon
Librarian
Missionary
Real Estate Agent
Railroad Ticket Agent
Newspaper Pressman
Bulldozer Operator
Mobile Home Salesman
Airline Ticket Agent
Computer Programmer
Business Machine
Salesman
Motor Home Dealer
Soft Drink Distributor
Air Traffic Controller
Interior Decorator
Life Guard/Swimming
Teacher
Typewriter Salesman
Grocery Store Owner
Insurance Adjuster
Moving Van Operator
Rent-A-Car
Representative

Professional Baseball
Player
Professional Basketball
Player
T.V. Announcer/Producer
Tool & Die Maker
Cookware Salesman
Sawmill Operator
Industrial Engineer
Research Technician
Telephone Lineman
Lithographer
Fisherman
Bench Machinist
Waitress
Furniture Dealer
Notary Public
Farmer
Actor/Actress
Land Clearer
Horse Trainer
Statistician
Cement Finisher
Antique Dealer
Brewery Salesman
Engineer
Contractor
Chiropractor
Podiatrist
Auctioneer
Electrician
Dental Hygienist
Shoe Repairman
Physical Therapist
Motel Owner/Manager
Highway Patrolman
Judge

I KNOW SOMEONE

WHO...

Is my neighbor
Is my barber/hairdresser
Teaches my children
Was my best man/ushers
Was my maid of honor
Was my bridesmaids
Was my wedding
photographer
Is the purchasing agent
where I work

Is the school's band
director
Are my babysitter's
parents
Goes hunting/fishing
with me
Was my Army/Navy
buddy
Is the architect who
designed my house
Goes bowling with us
Is president of the PTA
College fraternity brother
Wife's sorority sister
I met camping
Is the credit manager
Is my (my spouse's) boss
or former boss
Are people we work with
Was my (my spouse's)
old high school
teacher/principal
Repaired my T.V.
Upholstered my couch
Is at my old job
Is in my carpool
Installed my telephone
Went with me to the
races
Has a Laundromat
Teaches ceramics
Owns a taxi service
Cuts my grass (parents)
Painted my house
Owns the pet shop where
I bought my dog
Installed my refrigerator
Renewed my driver's
license
Owns my apartment
Is in Rotary, Lions,
Kiwanis
Is Jaycee president
Plays bridge with me
Is in my garden club
Is in my book club
Child's kindergarten
teacher
Are the parent's of my
children's friends
Is a deacon in my church

Owns a slipcover &
drapery business
Manages a ladies' figure
salon
Gave me a
speeding/parking ticket
Does my income tax
Cleans my clothes
Hung my wallpaper
Is my child's driver
education teacher
Works with the rescue
squad
Owns the house where I
vacationed
Sells me gasoline
Services our car
Sold me my wig
Owns a nursery
Delivers parcel post
Is an exterminator
Stores my winter coat
Sells ice cream in the
neighborhood
Owns and manages the
jewelry store
Sells aluminum awnings